



CONSULTANT SCOPE OF WORK

Consultancy: TIFA Resource Mobilization Consultant - India

Location: We are looking for a local consultant with a background in health financing who is based in India

Duration: April – August 2024 (LOE equivalent to 27-35 days)

Project: Tuberculosis Implementation Framework Agreement (TIFA) Project funded with support from the United States Agency for International Development (USAID). Position will be managed by sub-partner, Open Development.

About the Project:

The Tuberculosis Implementation Framework Agreement (TIFA) Project is an eight-year cooperative agreement (2019-2027) funded by the U.S. Agency for International Development under Cooperative Agreement 7200AA19CA00013. TIFA is a key component of the USAID Global Accelerator to end TB in 24 countries. TIFA focuses on enhancing collaborative, locally led efforts to build countries' capacity to plan, finance, monitor and sustain their own high-quality TB programs. TIFA will contribute to the Journey to Self-Reliance by strengthening the ability of governments and civil society to reach the TB targets set by the UNGA HLM on TB. Financial support to government entities will depend on quantifiable milestones and targets designed to incentivize and strengthen the accountability of national TB programs, while simultaneously increasing domestic investment in the fight to eliminate the disease.

Summary:

One of TIFA's project objectives is to promote the sustainability of interventions carried out through its Tuberculosis (TB) Commitment Grants. TIFA intends to document instances where recipients of TB Commitment Grants have been able to secure funding from the government or other funding sources. Documenting this experience will inform how USAID's catalytic and time-limited investments through TB commitment grants can be sustained and, in some cases, can yield even bigger investments in TB programming.

Scope of Work:

The objectives of this documentation effort are:

1. To identify which India TB Commitment Grants led to further domestic or donor resources



2. To quantify a cumulative figure of how much additional domestic and donor funding was mobilized as a result of the TB Commitment Grants
3. To illuminate factors that contributed to additional domestic and/or donor resourcing

The primary audience for this effort will be USAID and development community partners in India. However, documenting India's experience can also serve as a model for capturing similar instances of resource mobilization across other TIFA countries. Ultimately, the goal is to draw upon India's experiences to inform the following questions:

1. Are TB Commitment Grants that support successful, catalytic interventions being scaled through domestic or other donor financing?
2. Have TB Commitment Grants helped to unlock resources by facilitating coordination or initial activities?
3. If so, what enablers lead to fund mobilization? Could the lessons be expanded beyond TB and India?

Open Development is seeking the help of a local consultant to conduct key informant interviews (KIIs) in India and collect related TB and health budget data.

Responsibilities:

- Lead interviews with the Key Information Interview, use those to identify other stakeholders to interview, and capture key notes from the interviews for analysis
- Liaise with Open Development, TIFA India staff and key stakeholders and maintain frequent communications with the TIFA team to review and agree on proposed approaches, provide updates on progress, troubleshoot issues and concerns.
- Gather and examine TB and health budget data to quantify the new resources mobilized/allocated to activities related to TB Commitment Grants
- Contribute to drafting the final report and other work products as negotiated Refine the methodology and tools in collaboration with colleagues throughout the process
- Optional: Organize meetings with key stakeholders to disseminate and validate findings.

Qualifications:

- Advanced degree in Public Health, Health Economics, International Development, or a related field.
- Substantial experience and expertise in domestic government health financing in the India is a requirement.
- Experience and expertise in TB programs and strengthening health systems is ideal but not required.
- Proven expertise in conducting key informant interviews, focus group discussions, and stakeholder workshops in the context of health and/or finance.



- Familiarity with financial analysis, budget formulation, and tracking processes related to health programs.
- Experience working on international development projects, preferably with USAID or similar development partners.
- Strong analytical and problem-solving skills to comprehensively analyze the health financing landscape.
- Excellent communication skills, demonstrated through engaging with government health and finance stakeholders, facilitating workshops, and presenting findings effectively.
- Ability to collaborate effectively with a diverse team, including local consultants, national consultants, and logistic advisors.

The ideal candidate will possess a blend of technical skills and practical experience to effectively lead the data collection efforts, contributing to the project's objectives and the broader goal of sustaining TB programs.

About Us:

Open Development is a women-owned, small business committed to fostering inclusive, sustainable development. We partner with local champions to re-engineer systems and service delivery approaches to achieve better and more sustainable results in the health sector. We are a young and dynamic organization committed to empowering our staff and partners to address the underlying systemic barriers and incentive structures that hinder meaningful reform. We are an equal opportunity employer with a commitment to diversity.

Application Process:

Interested candidates are invited to submit a detailed CV, a cover letter addressing relevant experience, and two professional references to opportunities@opendevelopment.co by April 10, 2024. Clearly indicate "Application for TIFA RM Consultancy – [Your Name]" in the subject line.